

**MINUTES OF THE FEBRUARY 15, 2021 MEETING,
OF THE COUNTRY CLUB MANAGEMENT COMMITTEE (CCMC),
HELD Remotely**

Members Present: Christine Smith, Chairman, Steve White, Sue Sullivan and George Kay. Others Attending: Kevin Whalen, Executive Director of the CCMC and Margaret Conaty and Trina Ott from the Friends of the South Shore Country Club.

The Chairman called the meeting to order at 4:52 PM. The CCMC members in attendance constituted a quorum. This quorum remained present throughout the meeting.

The first order of business was the Committee's review of the minutes of the January 12, 2021 CCMC meeting. After a short discussion, on motion duly made and seconded, the minutes of the January 12, 2021 meeting were unanimously approved and accepted. Kevin Whalen was authorized by the CCMC to make any incidental corrections to the approved minutes he deems necessary and appropriate and to forward the final minutes to the Town Clerk for posting.

Approval of the minutes was followed by the Executive Director's Report which was presented by Kevin Whalen, the Executive Director of the SSCC.

Kevin Whalen opened with the current financial report, (printed year-to-date and monthly financial materials were submitted to the CCMC members for review, prior to the meeting). The current financial discussion included a comparison of the SSCC's revenue and expenses for the month of January, 2021 and a comparison of these results with the monthly financial information for the same month in the prior fiscal year. Revenue increased year over year by \$121K, for the month of December, the monthly revenue of \$336,172.55 vs payroll and Expenses of \$114,534.55 leaves a net profit of \$222K for the month of November. The club's revenue was down year over year for December by 60K. The decrease in revenue is due to golf permits being paid due by February 1st last year. Both the bowling Alley and Simulators are fully operational and returning to normal revenue levels. The Country Club is currently profitable by \$234K for the fiscal year, with close to a \$500k accumulated fund balance available for future projects.

The committee reviewed the Wait list for Golf Permits, the SSCC currently have approximately 150 prospective permit holders on the wait list. The process of how the list is maintained was reviewed.

Donations Requests were reviewed Make a Wish foundation and Dana Farber Marathon. The voted unanimously to support both donations.

The Committee reviewed the Capital requests for the 2023 budget which included both the Pool and Maintenance Building along with a possible new roof on the existing facility and a schedule of systematic golf cart replacements.

The Golf Carts discussion about phasing in, a new fleet of golf carts and the advantages to EV carts including net zero principles. Kevin Whalen reviewed different options and told the committee that we would have a formal proposal at a later date.

Hingham Light has requested that the CCMC allow the placement of 2 Electric charging stations at the Country Club. The HMLP has received a grant on behalf of the town and is looking to place charging stations at various town properties. The CCMC discussed, a motion was made by George Kay and Sue Sullivan 2nd the motion. THE CCMC voted unanimously to authorize HMLP to place 2 Electric Charging stations on the property of the SSCC. The charging stations will be located at the easterly parking lot closest to the main drive. HMLP provided a plot plan of the location.

The CCMC reviewed the Maintenance Building and the timeline for the project to go out to bid. The project will be out to bid in mid-March with all bids being due by April 21st.

Thereafter, Christine Smith opened the CCMC Report, with a discussion regarding the Friends and the 100th anniversary of the Country Club. Volunteer day which will take place on March 26 at 8am. April 9th is the SSCC's 100th Anniversary Dance Party

She also updated the Committee on the Vista Verde proposed expansion of their outdoor space. While they are purchasing a new tent as part of their annual capital improvements, the extensive site plan review process has resulted in a delay of the project.

Upon conclusion of the matters presented by Christine Smith, on motion duly made and seconded, and a unanimous vote of the Committee, the next CCMC meeting date was set for March 22, 2022 at 4:30PM and the current meeting was then adjourned (at 5:56 PM).

Respectfully submitted,
Kevin J. Whalen
Executive Director